

MEMO FOR RECORD

*File*  
**CW 6744**

SUBJECT: FY-67 Services Contract Negotiations with  STATINTL

ATTENDEES:

STATINTL

Government

Goodyear

These negotiations were accomplished on 3 June 1966.

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The contractor's proposal and the negotiated items are as follows:

ITEM

Proposal

Negotiated

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IA&B System & AGE Spares  
II Flight Test Support  
III Field Service Reps  
IV In-Plant Engineering  
V Engineering Change Kits  
VI SRA  
VII Follow-On AGE  
VIII Tech Data  
IX Reports  
X Air Vehicle Integration

TOTAL COST  
FEE  
TOTAL PRICE

Adjustments made during the negotiations are as follows:

Item I - The contractor had computed a replenishment factor of approximately \$933.00 per flying hour per line item. The Government personnel considered this too high and used a figure of approximately 1/2 that amount.

Item II - This item was reduced from 90 man months to 76 man months and attendant per diem and travel costs were reduced.

Item III - Minor reduction in rates.

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Item IV - The increase is due to the transfer to this item of support costs which [ ] had improperly included in Items II, III, and VI.

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Item VI - The decrease is due to elimination of [ ] standby engineering hours, transfer of hours to Item IV, and the PSO/SPO reduction in estimated tasks.

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Item VII - The negotiators deleted one system tester, one RCD tester, one RCD chemical kit, and one RCD optical kit.

[ ] accepted a CPZF contract with a  $\pm 10\%$  zone and re-determination is scheduled for December 1966.

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